

# Christine Nguyen

Nguyen Pham Diem Quynh

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## EDUCATION & TRAINING

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### ESCE International Business School.

Bachelor of International Business Finance; GPA 3.8/4.0

Paris, France

Sep 2021 - Feb 2024

### Hautes Études Commerciales Paris, HEC Paris.

Investment Banking & International Finance; Merger & Acquisition.

Paris, France

June 2024 – Aug 2024

### University of Oxford.

Political Economics, Department for Continuing Education.

Coursework: Public Policy Economics 2, Political Economy of Energy Transition, Political Economics.

Oxford, England

Sep 2023 - April 2024

### Cornell University.

Entrepreneurship & Finance Funding; GPA: 96.8/100; 4.0/4.0

Ho Chi Minh City, Vietnam

Aug 2023 – Jan 2024

### CFA Institute.

Level I & II, Charter Financial Analyst

### Breaking Into Wall Street Academy

Merger & Acquisition, Advanced Financial Modeling

### Corporate Finance Institute Academy.

Financial Modeling & Valuation Analyst

## WORK EXPERIENCE

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### Energy Innovation Capital

California, United State

#### VC Industry Research & Pitch Deck Analysis Intern

June 2024 – Sept 2024

- Developed high-quality pitch decks for potential investments, incorporating financial modeling, market analysis, and technical due diligence, helping to secure funding and strategic partnerships.
- Collaborated with cross-functional teams to refine business strategies, providing actionable insights based on data analytics, industry trends, and emerging technologies. Enhanced the firm's decision-making process and facilitated successful venture capital investments.
- Conducted extensive market research across Energy and Heavy Industry. Analyzed emerging technologies, key players, and competitive dynamics to support investment decisions and identify high-growth opportunities:

#### Battery Technology/Chemistries:

- Researched advancements in battery storage systems, including solid-state batteries, lithium-ion technology, and alternative chemistries like sodium-ion and flow batteries.
- Assessed the viability and scalability of next-generation battery systems for applications in electric vehicles (EVs) and grid energy storage and evaluated supply chain risks for critical materials like lithium, cobalt, and nickel.
- Analyzed supply chain dynamics for critical raw materials (e.g., lithium, cobalt, nickel) and their impact on the future of battery production and sustainability.

#### Carbon Capture:

- Investigated innovations in carbon capture, utilization, and storage (CCUS) technologies.
- Analyzed policy frameworks, industry initiatives, and financial incentives designed to accelerate decarbonization efforts.
- Provided insights on partnerships between the private sector and regulatory bodies, driving sustainable energy solutions aimed at reducing carbon emissions through capture technology.

#### Digital/Artificial Intelligence in Energy/Heavy Industry:

- Explored AI applications in optimizing energy efficiency, predictive maintenance, and automation in industrial settings.
- Conducted case studies on the use of digital twins, IoT, and machine learning to improve operational performance, lower emissions, and reduce costs.

**Valuation & Feasibility Study Intern**

June 2022 – Jan 2023

- Built a route-by-route 3-statement model with 5 operating scenarios; prepared comprehensive valuation reports for commercial and residential properties using DCF, comparable sales, and income capitalization approaches; discovered and fixed errors in the company's expense data that led to incorrect estimates for NPV.
- Participated in client meetings & site visits; conducted researching market, property characteristics, and market dynamics; compiled data on local real estate, economic conditions, and demographic factors to support feasibility studies & investment analyses; successfully valuation of over \$200 million worth of property.
- Prepared presentation materials for stakeholder meetings, providing data visualization and project updates; evaluated the financial viability and reviewed leases, operating statements, and service contracts to inform valuation accuracy through collaborating with senior appraisers, contributed to developing feasibility studies.

**INVESTMENT PORFOLIO**

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**Real Estate Investment****Independent Investor**

June 2024 – Sept 2024

- Managed a \$350,000,00 real estate portfolio, increased rental yields by 15% and property value by 25% within 2 years.
- Negotiated reducing renovation cost property by 10% and improving tenant retention rates through enhanced service offerings.
- Successfully sold several properties at a 30% profit, reinvesting capital into new opportunities within the real estate market.
- Acquired and managed a diversified real estate portfolio comprising residential, commercial, and mixed-use properties across multiple regions.
- Conducted market analysis to identify high-growth areas, leveraging local economic trends, infrastructure developments, and demographic shifts.

**Securities Investment****Independent Investor**

June 2024 – Sept 2024

- Grew personal stock portfolio from \$50,000,00 to \$100,000,00 within 2 years, focusing on technology, energy, and healthcare sectors, achieving an average annual return of 12%.
- Invested in high-growth technology companies, achieving 25% gains in 18 months.
- Performed fundamental and technical analysis to guide investment decisions, evaluating companies' financial health, market positioning, and future growth potential.
- Diversified portfolio to balance growth and risk, including dividend-paying stocks, high-growth tech startups, and defensive sectors during market volatility.
- Utilized advanced trading tools and algorithms to optimize trade execution, reduce transaction costs, and manage risks, particularly during periods of market turbulence.
- Monitored macroeconomic indicators such as interest rates, inflation, and government policies to adjust portfolio allocations in response to changing market conditions.

**SKILLS**

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**Software:** Excel, Powerpoint, Python, Capital IQ.**Technical:** DCF, LBO, M&A, Growth Equity, Spin off, and Majority-Stake Acquisition – Model and Analysis;  
Debt vs. Equity vs. Convertible Bond, and Trading Comps – Analysis.**Language:** Vietnamese, English, French.**HONOR & FELLOWSHIP**

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- Delegate in International Model United Nation, UNDP, Australian Embassy.
- Delegate in CW Model United Nations New York ECOSOC, Presence of President of the US. Bill Clinton.
- Scholarship of The Essay Competition London, Architecture, Oxford University.
- Compliment of International Education Academic, Semester I, Foreign Trade University.
- Ambassador in Intelligent Investment Competition, Royal Melbourne Institution of Technology University.
- Scholarship of International Student Week Allameh Tabataba'i University & WADI, Tehran, Iran.